



The Annams Advantage

Since 1992, Annams has provided consulting services for a wide range of customers. Our customers include Fortune 100 and mid-market companies as well as dot coms. Below is a list of our clients, organized by industry:

Government Agencies and Contractors

Aerospace Corporation
Bechtel Nevada Corp
Bonneville Power Administration
Contra Costa County
County of Alameda
Department of Commerce
Department of Health and Human Services
Department of Energy headquarters
DOE Oakland Operations Office
Department of General Services (DGS)
Fermi National Accelerator Laboratory
Fluor-Daniel Hanford
HRL Laboratories
Hughes Research Laboratories
Lawrence Berkeley National Laboratory
Lawrence Livermore National Laboratory
Los Alamos National Laboratory
NOAA - Department of Commerce
Pacific Northwest National Laboratory
San Francisco Municipal Railway (MUNI)
Social Security Administration
TRW (Bechtel SAIC)
Westinghouse
West Valley Nuclear Service Company LLC

Insurance/Financial

ADP
Irwin Home Equity

Higher Education

Oregon State University
Stanford University

Our Philosophy

Annams believes that a problem precisely defined is a problem half-solved. Consequently, on every engagement, we ensure that the following aspects of the project are well defined:

- Business objectives of the project
- Client expectations regarding deliverables
- Roles and responsibilities of all participants

Annams is uniquely positioned to facilitate its clients' transformation to an information-driven organization. We enable the transition from jargon, theories, disparate tools, platform selections, packages, and networks to practical applications and processes that enable our clients to gain a competitive advantage. After all, the solutions we develop with our clients solve real issues for real organizations, making them more efficient, more effective, and more capable of leading their marketplace. We win the respect of our clients by methodically planning each engagement in order to insure the following benefits:

- Maximizing the quality of application systems
- Accelerating the development life cycle
- Reducing the cost of development
- Ensuring integration of new systems into existing environments
- Marrying technology to strategy, manageability and profitability for the entire enterprise
- Identifying the organizational changes needed to exploit the potential of technology
- Optimizing the application of technology to achieve maximum competitive advantage and return on investment

Annams helps you realize your vision for the future, while maintaining a focus on reality.

High Tech/Manufacturing

Acclaim Technology
Adaptecc
ADECCO
Affiliated Computer Services (ACS)
Agilent Technologies
Amtel
Banter Technology
Bay Logics
Calient Networks
CaritaSoft, Inc.
Cygnus Solutions
Dynamic Research Corp.
Env. Systems Research Institute
General Motors
Intel
MDL Information Systems
National Semiconductor
Partners First Holdings
Pointcast
Qualifacts
Shindaiwa
Siebel Systems
ValueStar, Inc
Vantive
Western Digital
HealthCare
Abbott Laboratories
Bio Rad Laboratories
Hill Physicians Medical Group, Inc
Medic Alert
Medical Self Care
Sacramento Medical Foundation

Transportation

@Road.com
@Track
Embarcadero Systems Corporation
Fritz Companies
Virgin Atlantic Airlines
Telecom/Cable Wireless
AT&T Texas
Cingular Wireless
MCI Worldcom Tele-TV
Northpoint Communications
PacBell Corp

Publishing & Media

F.Y.I Direct
Hollywood Entertainment
Miller Freeman, Inc.
VNU Expositions, Inc.

ECommerce B2B/B2C

Bluelight.com
Commerce One
Ebay
Ensera
Fatbrain.com
FireDrop
imotors.com
Miadora
Rotor Communications
Savvio
Telephia, Inc.

Annams

Consulting

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